 MAHARASHTRA NATURAL GAS LIMITED	REPLY TO BIDDERS QUERIES AGAINST TENDER FOR WET LEASE OF DAUGHTER BOOSTER COMPRESSORS ON RATE CONTRACT BASIS FOR THE PERIOD OF 6 MONTHS FOR CNG & CGD NETWORK OF MNGL, PUNE Bid No.: MNGL/C&P/2017-18/61
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Date: 16.09.2017

Replies to Queries of the Bidders


SUB: Replies to queries of the bidders for Tender for Wet lease of Daughter Booster Compressors on rate contract basis for the period of 6 months for CNG & CGD Network of MNGL, Pune

REF: Bid Document No. MNGL/C&P/2017-18/61 dated 04.09.2017.


Dear Sir,

Following are the replies to queries of the bidders. Kindly note the same.


Sl. No.	Bidder's Query / Clarification	MNGL' Reply
1	Clause no. 2, Page 110 of 127, The power consumption of the Booster Compressor and its accessories are in the scope of the lessor, which is inclusive of the rates quoted. - Cost of power shall be in the scope of MNGL. Bidder will quote price without cost of power.	Tender Condition Prevails.
2	Clause no. 6, Page 111 of 127, In the event of any break down of equipment, the lessor/service provider shall resume normal operations within 12 hrs. time, failing which penalty will be imposed at the rate of Rs.3000/- per hour per station. - Penalty imposed is very high. It should not be more than Rs 3000/- per day per station.	Kindly read the clause no. 6, page 111 of 127 & Clause no. 16, Page 113 of 127 as below: In the event of any break down of booster compressor, the lessor/service provider will have to resume the normal operations maximum within 08 hrs. time, failing which a penalty will be imposed. The penalty in case of breakdown beyond stipulated time frame would be as below- <ul style="list-style-type: none"> ▪ Beyond 8 Hours upto 16 hours : Rs.1,000/- ▪ Beyond 16 Hours upto 24 Hours: Rs.2,000/- ▪ Beyond 24 Hours upto 32 Hours : :Rs.3,000/- ▪ Beyond 32 Hours to upto 40 Hours: Rs.4,000/- ▪ Beyond 40 Hours to upto 72 Hours: Rs.5,000/- In case there is a continuous breakdown beyond 72 hours, 50% of monthly hiring charges will be deducted. In any case, the maximum penalty imposed in a month for non-performance of the contract shall be limited to 50% of the monthly charges per package under the contract.

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Sl. No.	Bidder's Query / Clarification	MNGL' Reply
3	<p>Clause no. 16, Page 113 of 127, The lessor shall ensure that the proposed CNG outlets are operations for minimum 175 days in 6 months. In the event of non-availability of services for less than 175 days in 6 months, a penalty of Rs.3,000/- per hour per station of non-performance will be applicable to the lessor.</p> <p>- Availability of compressor for 175 days in 6 months is very high. It should be 165 days as per national and international practise. Penalty imposed is also very high. It should not be more than Rs 3000/- per day per station</p>	Please refer reply to Sl. No. 2 above
4	<p>Clause no. 8, Page 112 of 127, All equipment's under wet lease shall be inspected by MNGL or its representative prior to dispatch form vendor's works. Also during inspection performance tests of all equipment's under specified rated conditions using natural gas shall be witnessed by MNGL or its representatives.</p> <p>- All equipment's under wet lease may be inspected by MNGL or its representative prior to dispatch from Bidder's works. Bidder will conduct the Mechanical Run Test at their works with air only. Performance tests of all equipment's under specified rated conditions using natural gas can be checked at MNGL site only</p>	Accepted
5	<p>Clause no. 14, Page 113 of 127, The lessor shall make the proposed CNG outlets, operational within 1 month from the date of LOI.</p> <p>- Period of one month is very less to make the compressor operational from the date of LOI. It should be minimum 12 to 16 weeks from the date of LOI.</p>	The lessor shall make the proposed CNG outlets, operational within 6 weeks from the date of LOI.

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Sl. No.	Bidder's Query / Clarification	MNGL' Reply
6	<p>Clause no. 15, Page 113 of 127, The contract shall be valid for a period of 6 months from the date of commissioning of each outlet.</p> <p>- Contract period of 6 months is very less and economically not viable to supply compressors for 6 months only. Contract should be for a minimum period of 2 to 3 years.</p>	Tender Condition Prevails.
7	<p>Clause no. 15, Page 113 of 127, CONTROL PANEL - STARTER AND CONTROL PANEL WITH STAR / DELTA STARTER OR SOFT STARTER</p> <p>- Soft Starter for Bidder's booster compressor is not required as main motor size is only 22 KW. Hence Star / Delta starter shall be provided. Same is working satisfactory from the last 8 - 10 years in the compressors supplied to MNGL.</p>	Accepted
8	<p>Clause no. 2, Page 111 of 127, Compressor shall not be older than 3 years from the date of inspection/Performance Guarantee Test at shop</p> <p>- Period of 3 years is very less. Compressor shall not be older than 5 years from the date of inspection/ Performance Guarantee Test at shop. Bidder will ensure that compressor will be in good working condition prior to dispatch.</p>	Accepted, provided valid documents explaining compressor is not older than 5 years require to be submitted.
9	<p>Clause no. 1, Page 7 of 127, BEC, Bidders must have executed the job of supply, installation, commissioning, operation & maintenance of at least Two Nos. of minimum 250 SCMH Hydraulic Booster compressor on wet lease basis for the period of minimum 6 months in any of last five years reckoned from the bid due date.</p> <p>We have recently started (April 2017) packaging Safe Booster compressors in India and have secured order for 4 Nos. Compressors from IRM Energy Gujarat. We have supplied and commissioned first compressor in July 2017 and second compressor will be delivered and</p>	Tender Condition Prevails.

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	<p>commissioned in September 2017. The machine we are supplying is the B Series Hydraulic Booster which is a proven technology and running in India for over 85000 hours.</p> <p>- We request you to consider that companies such as MGL and even Gujarat Gas have accepted Compressor "O&M" experience as qualification criteria. We hope MNGL will consider our request.</p>	
10	<p>SOR Sr. No. 1, Page 116 of 127 Charges for wet leasing of one CNG compressor per station including energy cost and Operation & Maintenance at proposed sites as per details given in scope of work for average daily CNG compressed worked out on monthly basis upto 1500 kg /day/compressor - 27,45,000 Kgs.</p> <p>Qty. of compressors required under wet lease has not been mentioned anywhere. Please confirm the Qty.</p>	<p>Kindly refer SOR item No. 3, Page 116 of 127, accordingly 10 Nos. compressors required under wet lease.</p>

Please submit the signed & stamped copy of Replies to Queries of the Bidders along with tender document with your techno-commercial offer as a token of acceptance.

All the others terms and conditions of the bid documents are unchanged.

With regards.

Ganesh Said
Sr. Manager (C&P)